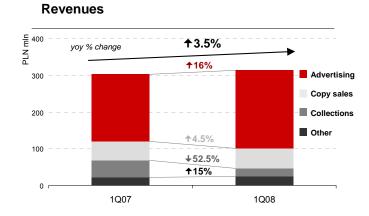


Investor presentation

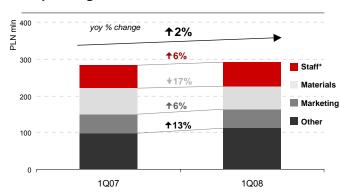
June 2008

Financial performance of the Group

Revenue growth driven by advertising sales

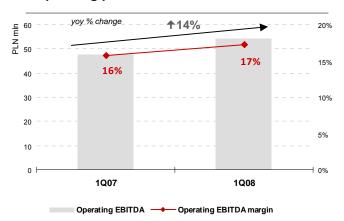


Operating cost

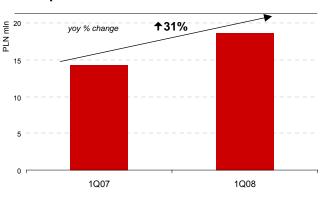


Cost increase mainly reflects growth of operations

Operating performance



Net profit

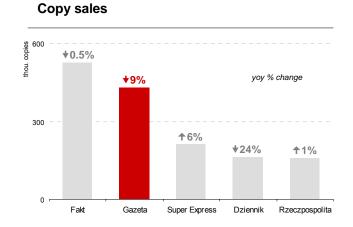


Strong operating margins

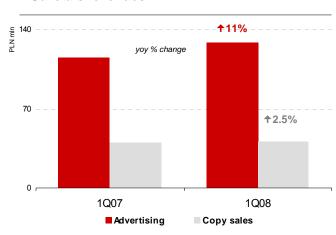


Segment performance: Gazeta

Gazeta's copy sales decline reflects high base in 2007

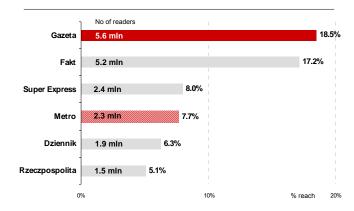


Gazeta's revenues

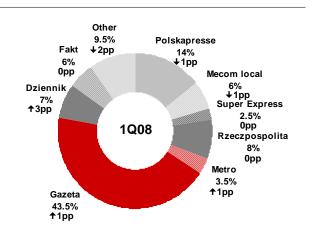


Fast growth of ad revenues and increased market share

Readership reach



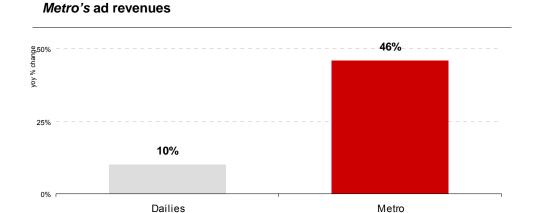
Ad market share*





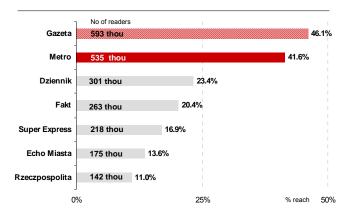
Segment performance: *Metro*

Double-digit growth of sales reflecting solid readership results

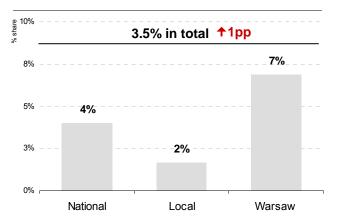


EBITDA break-even

Readership reach in Warsaw



Metro's ad market share

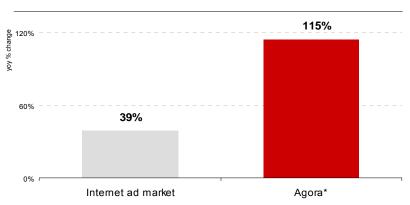




Segment performance: Internet

Advertising revenue growth nearly triples the industry rate

Agora's online revenues



9 new services

1 revamped offer

47 Internet brands in total

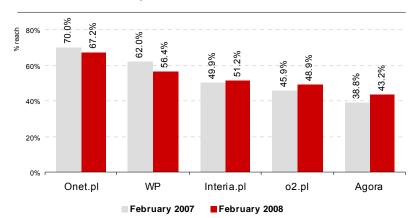








47 Internet brands of 43% reach







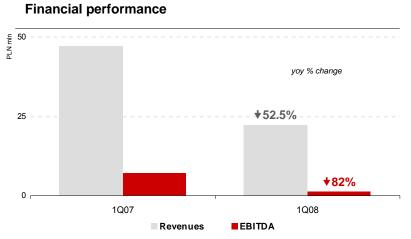






Segment performance: collections

Revenue decline due to high base and competitive market



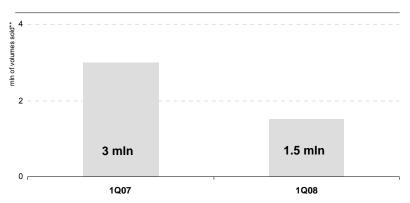
6 series, **8** one offs





1.5 mln volumes sold in 1Q08

Number of volumes sold





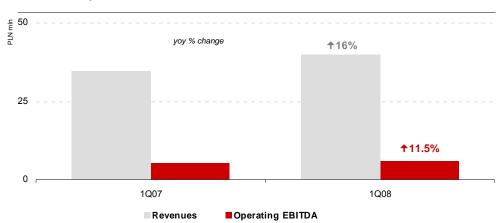


Segment performance: outdoor

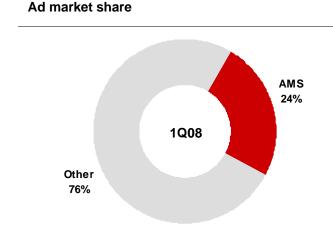
Financial performance

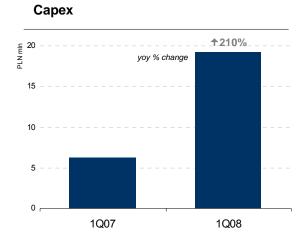
Double-digit growth of ad revenues

Continued expansion in 6x3 panels



CityInfoTV screens to be installed in Warsaw metro cars







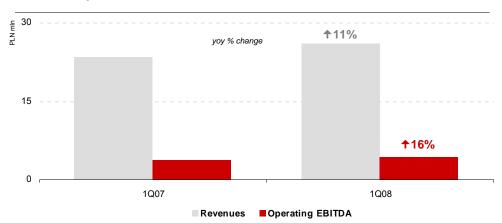
Segment performance: magazines

Strong revenue growth and solid operating margins

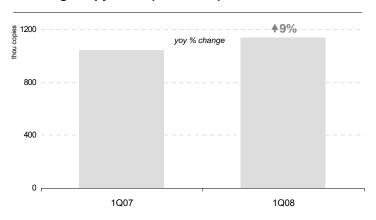
New launches



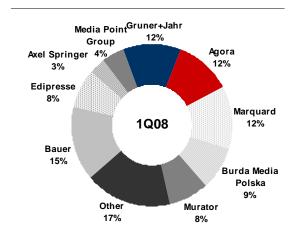
Financial performance



Average copy sales (monthlies)



Monthly ad market

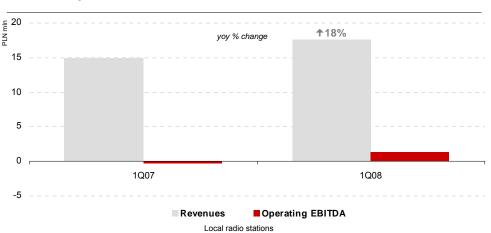




Segment performance: radio

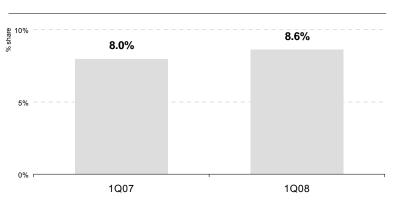
Healthy revenue growth and positive EBITDA

Financial performance

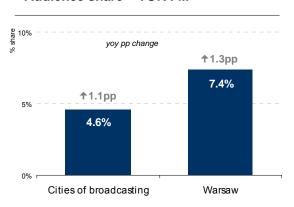


Audience success and fast revenue growth of TOK FM (71%)

Audience share - local stations



Audience share – TOK FM



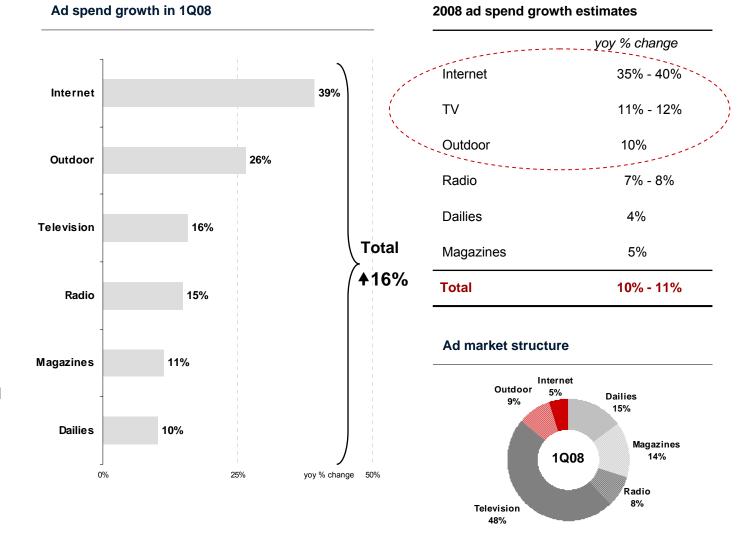


Ad market performance

Fast growth of total ad spend continued

Newspapers grew faster than expected

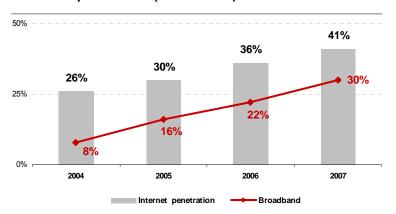
Yet, total 2008 market estimates remain unchanged so far





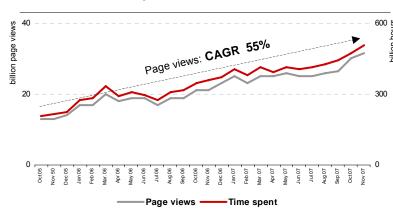
Growing number of ways to reach media content

Internet penetration (households)



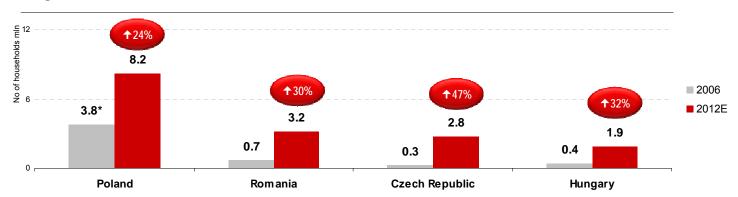
Source: GUS

Internet viewership



Source: Megapanel PBI/Gemius

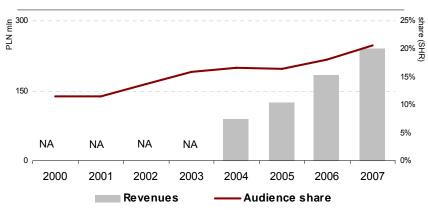
Digital TV households in CEE





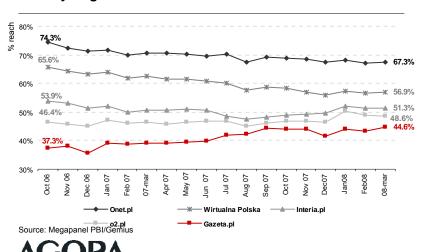
Expanding media offer due to narrower profiling

Thematic TV channels continue to grow reach and revenues

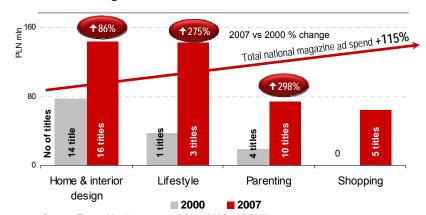


Source: thematic TV channels: Agora (based on AGB Polska); ad revenues of thematic channels: Starlink estimates

Broadly-targeted online services decline reach

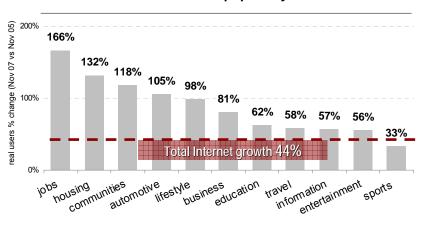


Profiled magazines on the increase



Source: Expert Monitor, rate card data, 2000 and 2007

Profiled online offers rise in popularity



Source: Internet: Megapanel PBI/Gemius, Nov 2007 vs Nov 2005

Executing on growth objectives





Summary

➡ The company is engaged in and committed to a proactive and effective execution of the growth plan

⇒ Our aim:

- increase revenue base
- change the mix: in 3 years majority revenues from sources other than newspaper-based

➡ The company will be prepared for larger and diversified scale of operations:

- cultivate current capabilities
- build new competence centers
- implement pro-development revisions of the management system (incl. incentive tools and compensation review)





Agora's acquisition of Trader.com (Polska) Sp. z o.o.

Key transaction details

Agora acquires 100% of Trader.com (Polska) operations

Company	Trader.com (Polska) Sp. z o.o.	
Seller	Pronto Invest B.V. (group company of Trader Media East Limited which belongs to the leading Turkish media group Hurriyet)	
Share	100%	
Price	US\$ 54.35 mln	
Signing date	May 14, 2008	

Closing date upon fulfillment of the conditions stipulated in the share purchase agreement



Key details about Trader.com (Polska) Sp. z o.o.

Portfolio details

Trader.com
(Polska) is one
of the leading
players in the
Polish online home
and automotive
classifieds

	sector	brand	
6 ad publications	automotive	"AutoBiznes Ogłoszenia"	
		"AutoBit Biznes"	
		"Biznes Truck"	
	real-estate	"Domiporta Oferty Nieruchomości"	Transporta
		"Nieruchomości Warszawa i okolice"	
		"Nieruchomości Wrocław i okolice"	A CONTRACTOR OF THE PROPERTY O
			Real users
4 verticals	real-estate classifieds	Domiporta.pl A Domiporta.pl Servis Nierūchomości	395 thou.
(classifieds)	automotive classifieds	Autotrader.pl	466 thou.
	machinery, trucks and utility vehicles	Tabor24.pl	80 thou.
	other classifieds	Kupsprzedaj.pl Kupsprzedaj.pl	178 thou.

Autofoto.pl

In 2007
Trader.com (Polska)
generated
PLN 18.5 mln in
revenues



automotive

1 vertical

(community)

158 thou.

autofoto.pl

Transaction objectives

Acquisition of
Trader.com (Polska)
is in line with Agora's
strategic objectives
to develop its
thematic media
offer in the fastest
growing areas of
the advertising market



Maintain strong long-term leadership position in real-estate/home/construction classifieds;



Acquire second position in automotive category measured by # of real users;



Capture classified revenue outflow from print to Internet in the most attractive market segments;

Agora strives to become one of the leading players in each key classified category



Build capacity to create new classified services in Poland and abroad based on the acquired technology, expertise and experience of the team;



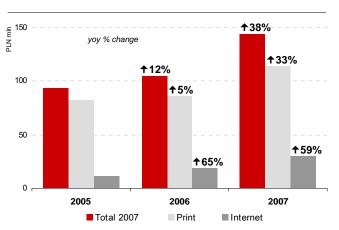
Leverage cross-promotion, content sharing and cross-selling advantage to build new offers and optimize operating processes.



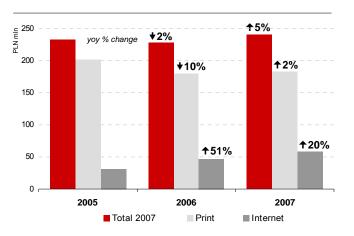
Real-estate and automotive advertising are among the largest and the fastest growing categories

Estimated threeyear CAGR for online real-estate and automotive advertising will reach ca. 33% and ca. 17%, respectively

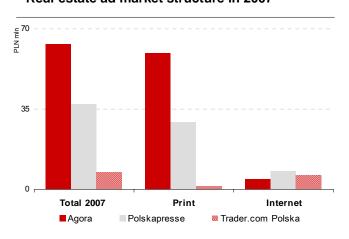
Real-estate ad market in 2005-2007



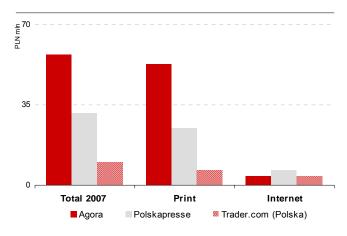
Automotive ad market in 2005-2007



Real-estate ad market structure in 2007



Automotive ad market structure in 2007

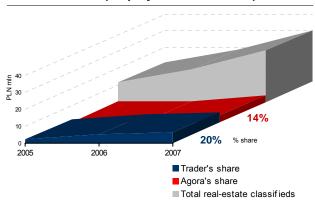




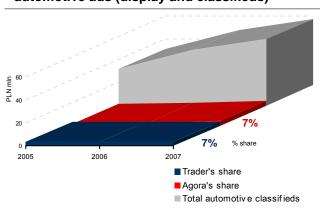
Agora and Trader.com (Polska) – market position

Agora's leadership position in print advertising combined with Trader's online advantage creates an opportunity to become a strong long-run player in key classified categories

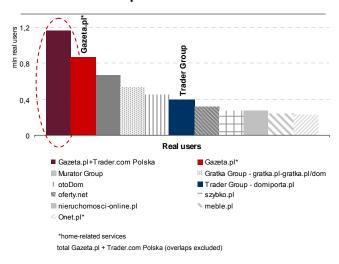
Agora and Trader.com (Polska) share in online real-estate ads (display and classifieds)



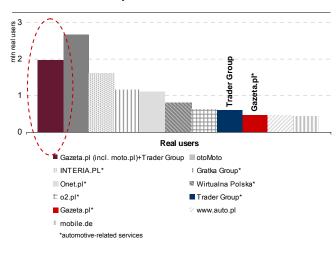
Agora and Trader.com (Polska) share in online automotive ads (display and classifieds)



Real users of top 10 home-related services



Real users of top 10 automotive services





Agora and Trader.com (Polska) – joint potential

Trader.com (Polska)

Agora

- Product quality best online technology in home category
- Well-recognized online brands
- Strong and experienced sales teams; large client base
- Unique competencies of the team

Become a significant player in each key classified category

- Brand recognition, predominantly in print; leadership position in home-related category
- Leading content provider in home-related category online
- Wide reach of 47-brand
 Internet offer
- Cross-promotion, content sharing and cross-selling advantage of the media group



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